



G3 TERMINAL VANCOUVER COMMUNITY UPDATE

OCTOBER 2021

Building a Smarter Path from Farmers' Fields to International Markets

As the days grow shorter, Canadian farmers are hard at work across the country with fall harvest. G3 is proud to help these hard working farmers get their products, including wheat, barley, soybeans, canola, and peas, to international markets by as much as forty to fifty percent faster than was previously possible.

G3 has made investments in high-efficiency grain elevators throughout the Prairies that can unload trucks in minutes, and can load trains in hours instead of days on rail loop tracks. With the recent announcement of plans to build two new grain elevators in Rycroft, Alberta and Melfort, Saskatchewan in addition to the openings of Swift Current, Saskatchewan and Vermilion, Alberta locations, G3 now has a network of 19 elevators across the Prairies to serve Canadian farmers and connect them to G3 Terminal Vancouver.

At G3 Terminal Vancouver, up to three 150-car trains can arrive on rail loop tracks where they unload quickly and return to the Prairies for more. At G3's dock, three ship loaders load ships with grain and other agricultural products in record time, often in a single berthing meaning ships aren't left waiting in the harbour.



Watch: From Field to Market Video

We can see the results of these efficiencies through the Vancouver Fraser Port Authority' mid-year cargo statistics, which showed that a record 18,730,982 tonnes of barley, canola, wheat and other crops moved through the port in the first half of the year – up 14 per cent from last year.



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Behind the Scenes: Dave Riches, Director of Operations

Dave Riches, Director of Operations at G3 Terminal Vancouver, has an impressive 39 years of experience in the Canadian grain industry with experience at every level including buying grain, running a country elevator, loading grain on rail cars, and living on a farm during harvest as grain was swathed, combined and trucked to storage. Joining G3 in 2018, Dave has spent years managing terminal operations, cultivating relationships with farmers, and participating in the community personally and professionally.

When asked about the most exciting aspects of working at G3 Terminal Vancouver, Dave responded:

The construction and opening of G3 Vancouver Terminal was an exciting, challenging and rewarding time. From construction to hiring operations and maintenance teams, developing robust processes, implementing operational procedures, and the training and development of G3 team members, I particularly enjoyed the opportunity to watch people learn and grow. For me this is what makes working at G3 Terminal Vancouver so exciting, to be a part of something new, to teach and mentor the future grain leaders in Vancouver.



Dave Riches (foreground) at G3 Terminal Vancouver

Green Marine and Climate Smart certification

G3 Terminal Vancouver is pleased to have achieved certification in Climate Smart, a partnership program with the Port of Vancouver to support tenants to conserve energy and reduce greenhouse gas emissions. To earn this certification, G3 completed training, a greenhouse gas inventory, and created a GHG reduction plan for the terminal. G3 is proud to be among the smallest carbon footprints and lowest emissions at the Port.

G3 also recently worked to achieve certification through Green Marine, an environmental certification program for the North American marine industry. This voluntary, transparent and inclusive initiative addresses key environmental issues through 14 key performance indicators. To receive this certification, G3 benchmarked its annual environmental performance through Green Marine environmental program's exhaustive self-evaluation guides, and had the results verified by an accredited external verifier. With this newest certification, all 5 of G3's tidewater export facilities are now certified through Green Marine.



Electrified Utility Vehicles at G3 Terminal Vancouver



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G3 in the Community

G3 is pleased to support KidSport Canada, a national non-profit organization that provides grants to families for children and youth to play organized sports. G3 donated \$50,000 to KidSport to provide funding for sport registration fees to approximately 150 children and youth in Canada whose families might not otherwise be able to afford a season of sport.

"We are thrilled that G3 has chosen to support our KidSport program. At KidSport we believe that sport can provide so many positive impacts for our children including their physical and emotional health. We also believe every child deserves that chance and G3's support will help make this happen."

Jamie Ferguson, KidSport Canada Chair



G3 Team at North Vancouver Mayors Golf Tournament

G3 was happy to support the 14th Annual North Shore Community Foundation Golf Tournament and help raise funds for the Canadian Mental Health Association (CMHA) North + West Vancouver Branch.

About G3 Terminal Vancouver

G3 Terminal Vancouver is designed to optimize grain receiving, storage, and shipping throughput operations on Canada's west coast in North Vancouver. It is an essential conduit for Canadian farmers and marketers to ensure global competitiveness in moving agricultural commodities to world markets, increasing supply chain efficiency and food security, while supporting the Canadian economy. Primary materials handled at the G3 facility include wheat, soybeans, canola, peas, corn (occasionally) and some specialty by-products.

G3 Terminal Vancouver is a next-generation grain export facility and can receive three 150-car trains at a time on its loop tracks, where they unload quickly and return to the Prairies for more. At its dock, G3 Terminal Vancouver's three ship loaders are setting new standards for rapidly loading vessels.

About G3

G3 was created with the vision of building a smarter path from farmers' fields to global markets. Today, G3 is transforming the way grain moves with an expanding network of facilities that set new standards for fast, safe and reliable operations. We focus on efficiency to create opportunity for our customers across Canada and around the world. G3 Terminal Vancouver, a state-of-the-art export facility on the West Coast, is bringing more speed and efficiency to our grain supply chain. G3 is a Canadian company, and is headquartered in Winnipeg, Manitoba.